



CMMI Product Suite: Prices

(effective January 15, 2011)

This Web page lists the fees to be paid by SEI Partners under CMMI Product Suite License Agreements with the Carnegie Mellon University Software Engineering Institute.

Qualification Process Fees:

Training offerings and fees:

Introduction to CMMI V1.2 Instructor Training:

<http://www.sei.cmu.edu/training/p37b.cfm>

SCAMPI Lead Appraiser Training:

<http://www.sei.cmu.edu/training/a04.cfm>

SCAMPI B&C Team Leader Training:

<http://www.sei.cmu.edu/training/p53.cfm>

CMMI-DEV Level 2 for Practitioners Instructor Training:

<http://www.sei.cmu.edu/training/p74.cfm>

CMMI-DEV Level 3 for Practitioners Instructor Training:

<http://www.sei.cmu.edu/training/p75.cfm>

Exam Fees:

The fee for the CMMI Authorization or Certification is \$250.00 USD for each of the following:

- SCAMPI Lead Appraiser Exam
- Intermediate Concepts of CMMI End of Course Exam
- Services Supplement for Introduction to CMMI End of Course Exam
- CMMI for Services Advanced Qualification Exam
- CMMI for Acquisition Supplement for Introduction to CMMI End of Course Exam

The fee for the High Maturity Lead Appraiser Oral Exam is \$1,800.00 USD

The fee for the High Maturity Lead Appraiser Entry Exam is \$400.00 USD

Observation Fee:

The fee for the CMMI Product Suite observation will be billed at the SEI's current daily rate for observations at the time of the observation. The current daily rate for the CMMI Product Suite observations is \$2,250, charged point-to-point, plus travel, living, and other expenses. "Point-to-point" covers the time spent traveling to and from the observation site. The observation fee will also include time spent on pre-observation preparation, on-site observation, and post-observation support.



SEI will invoice Agreement Partner for any observation after the observation is performed; payment will be due 30 days from date of invoice. SEI will provide a non-binding estimate of the observation charges in advance of the observation.

Notwithstanding anything to the contrary in this Agreement, in the event Agreement Partner cancels or reschedules any observation, Agreement Partner shall reimburse SEI for SEI's costs which are directly attributable to SEI terminating its third party commitments which are related to any such observation. Agreement Partner may request, and SEI will provide, reasonable documentation concerning the aforementioned terminated third party commitments. Class B observations may be conducted by SEI Certified SCAMPI Class B observers. A list of qualified observers may be found at <http://www.sei.cmu.edu/partners/directory/organization/>.

Additional SEI Technical Assistance and Guidance:

The fee for additional SEI technical assistance and guidance will be billed at the SEI's current rate for any technical guidance and/or candidate remedial support provided by the SEI relative to the use of the CMMI Product Suite by the SEI Partner. The current daily rate for additional assistance is \$2,250 charged point-to-point, plus any travel expenses. Point- to-point covers time spent traveling to and from the support site. SEI will invoice Agreement Partner for any technical assistance or remedial support; payment will be due 30 days from date of invoice. Any additional courses provided by the SEI will be provided at the published SEI course prices.

Annual Organizational Fee for the CMMI Product Suite:

All Partner Organizations for the CMMI Product Suite will be assessed \$1,000 annually. Payment will be due 30 days from date of invoice.

Annual Support Fees for SEI-Certified CMMI Instructors:

Annual support fees shall be due for each SEI-Certified Instructor, as listed below. Annual support fees for Certification Candidates shall be due upon the extension of an individual's instructor candidacy (entry into a grace period for completion of the performance assessment). SEI will issue invoices for annual support fees, and payment will be due 30 days from date of invoice.

SEI-Certified Introduction to CMMI-DEV V1.2 and/or V1.3 Instructor:

with permanent residency inside the U.S.:	\$3,240 per person
with permanent residency outside the U.S.:	\$4,140 per person

CMMI-DEV/CMMI-SVC Introductory Instructor Bundle*:	\$3,740 (U.S. residency)
CMMI-DEV/CMMI-SVC Introductory Instructor Bundle*:	\$4,640 (non-U.S. residency)

**The introductory instructor bundle includes the Introduction to CMMI for Development and Introduction to CMMI for Services courses only. Other courses are considered add-ons and are subject to the fees listed later in this document.*

SEI-Certified Introduction to CMMI-SVC Instructor:

with permanent residency inside the U.S.: \$3,240 per person



with permanent residency outside the U.S.:	\$4,140 per person
CMMI-SVC/CMMI-DEV Introductory Instructor Bundle*:	\$3,740 (U.S. residency)
CMMI-SVC/CMMI-DEV Introductory Instructor Bundle*:	\$4,640 (non-U.S. residency)

**The introductory instructor bundle includes the Introduction to CMMI for Development and Introduction to CMMI for Services courses only. Other courses are considered add-ons and are subject to the fees listed later in this document.*

**Services Supplement for Introduction to CMMI Instructor[†]
(add to existing eligible instructor role):**

permanent residency inside the U.S.: \$375 per person
permanent residency outside the U.S.: \$420 per person

[†] For individuals already certified to teach Introduction to CMMI for Services, there is no fee to add the Services Supplement Instructor role.

**Development Supplement for CMMI for Services Instructor[†]
(add to existing eligible instructor role):**

permanent residency inside the U.S.: \$375 per person
permanent residency outside the U.S.: \$420 per person

[†] For individuals already certified to teach Introduction to CMMI-DEV V1.3, there is no fee to add the Development Supplement for CMMI for Services Supplement Instructor role.

**CMMI for Acquisition Supplement for Introduction to CMMI V1.2 and/or V1.3
Instructor**

(add to existing eligible instructor role):
permanent residency inside the U.S.: \$375 per person
permanent residency outside the U.S.: \$420 per person

**CMMI-DEV Level 2 for Practitioners Instructor
(add to existing eligible instructor role):**

permanent residency inside the U.S.: \$375 per person
permanent residency outside the U.S.: \$420 per person

**CMMI-DEV Level 3 for Practitioners Instructor
(add to existing eligible instructor role):**

permanent residency inside the U.S.: \$375 per person
permanent residency outside the U.S.: \$420 per person

Use Fees for SEI-Certified CMMI Instructors:

The course use fees are due from Agreement Partner 30 days from date of invoice for each Course Participant who attends part or all of the courses listed below delivered by or on behalf of Agreement Partner.



Introduction to CMMI V1.2 & V1.3 Courses

Courses conducted inside the U.S.: \$145 per Course Participant
Courses conducted outside the U.S.: \$202 per Course Participant

Introduction to CMMI for Services Courses

Courses conducted inside the U.S.: \$145 per Course Participant
Courses conducted outside the U.S.: \$202 per Course Participant

Services Supplement for Introduction to CMMI Courses

Courses conducted inside and outside the U.S. \$65 per Course Participant

CMMI for Acquisition Supplement for Introduction to CMMI V1.2 & V1.3 Courses

Courses conducted inside and outside the U.S.: \$65 per Course Participant

Development Supplement for CMMI for Services

Courses conducted inside and outside the U.S.: \$65 per Course Participant

CMMI-DEV Level 2 for Practitioners Course

Courses conducted inside the U.S.: \$145 per Course Participant
Courses conducted outside the U.S.: \$202 per Course Participant

CMMI-DEV Level 3 for Practitioners Course

Courses conducted inside the U.S.: \$145 per Course Participant
Courses conducted outside the U.S.: \$202 per Course Participant

Annual Support Fees for SEI-Certified SCAMPI Lead Appraisers, SEI-Certified SCAMPI B&C Team Leaders and SEI-Certified SCAMPI High Maturity Lead Appraisers:

Annual support fees shall be due for each SEI-Certified SCAMPI Lead Appraiser, SEI-Certified SCAMPI B&C Team Leader and SEI-Certified SCAMPI High Maturity Lead Appraiser for whom Agreement Partner is the primary sponsor. Annual support fees for Authorization Candidates shall be due 30 days from date of invoice for Authorization Candidates who have not completed a performance assessment within 12 months of SCAMPI Lead Appraiser training or SCAMPI B & C Team Leader training.

SEI-Certified SCAMPI High Maturity Lead Appraisers:

with permanent residency inside the U.S.: \$6,500 per person
with permanent residency outside the U.S.: \$8,125 per person

additional SEI-Certified SCAMPI Appraiser roles: \$500 (U.S. and non-U.S. residency)

SEI-Certified SCAMPI Lead Appraisers:

with permanent residency inside the U.S.: \$3,600 per person
with permanent residency outside the U.S.: \$4,750 per person



additional SEI-Certified SCAMPI Appraiser roles: \$500 (U.S. and non-U.S. residency)

SEI-Certified SCAMPI B&C Team Leaders:

with permanent residency inside the U.S.: \$2,500 per person

with permanent residency outside the U.S.: \$3,450 per person

additional SEI-Certified SCAMPI Appraiser roles: \$500 (U.S. and non-U.S. residency)

Note: Appraiser fees build to highest level:

- SCAMPI High Maturity Lead Appraiser includes Lead Appraiser and B&C Team Lead roles
- SCAMPI Lead Appraiser includes B&C Team Lead role